

Comparison Analysis and Proposal for Local St. Insurance Company

Current Provider(s)

CSI Telecommunications, Inc. Proposed & Accepted Solution

(ILEC) Incumbent Local Exchange Carrier

(CLEC) Competitive Local Exchange Carrier

12 Lines	\$843.66	24 Lines	\$870.00
2500 Minutes Long Distance		3000 Minutes of Long Distance	\$0.00
Remote Call Forward	\$277.99	Remote Call Forward	\$25.00
Remote Call Forward	\$51.98	Remote Call Forward	\$25.00
Remote Call Forward	\$75.61	Remote Call Forward	\$25.00
Remote Call Forward	\$65.00	Remote Call Forward	\$25.00
Remote Call Forward	\$125.74	Remote Call Forward	\$25.00

(CLEC) Competitive Local Exchange Carrier T-1 Provider

6 Lines	\$556.58	All Lines Included Above	
768kbps T-1 Internet		3.0Mbps T-1 Internet	
(ILEC) Toll Free Usage Fees	\$53.11		
800-XXX-XXXX		800 Service (2) at N/C	\$0.00
			\$0.00
			\$0.00
			\$0.00
	\$2,049.67		\$995.00

Savings Summary	51%	OR	\$1,054.67	Per Month
			\$12,565.04	Per Year
			\$37,968.12	Over 3 Year Term